

# Consultancy

Step 1: Presentation of Dilemma (10 minutes)

Step 2 — Audience asks clarifying questions (5 minutes)

Step 3 — Audience asks probing questions (10 minutes)

Step 4 — Audience conversation: What did we hear? What do we think about the problem? (15 minutes)

Step 5 — Presenter response (5 minutes)

Step 6 — Debrief the process (5 minutes)